



# MICHELLE PEREZ

REALTOR® - RE/MAX GOLD



## EXPERIENCE

### REALTOR®/TEAM LEADER

RE/MAX Gold | 2010 - present

- RE/MAX Titan Club Team Award 2022, 2021
- RE/MAX Lifetime Achievement Award 2021
- RE/MAX Chairman's Club Team Award 2020
- RE/MAX Gold Fairfield Top Team 2022, 2021, 2020, 2015, 2014, 2013
- RE/MAX Platinum Club Team Award 2019, 2018, 2017, 2016
- RE/MAX Platinum Club Award 2015
- RE/MAX Hall of Fame 2015
- RE/MAX 100% Club 2014, 2013, 2012, 2011

### REALTOR®/TEAM LEADER

AV Real Estate | 2004 - 2010

- 2001-2010 Top Producer, AV Real Estate
- Awarded 2001 Rookie of the Year, AV Real Estate

## LEADERSHIP

### WOMEN'S COUNCIL OF REALTORS

2004 - present

- Women's Council of REALTORS® California
  - Awarded 2018 Humanitarian of the Year
  - 2018 State Governor
  - 2017, 2016, 2009 State District Vice President (DVP)
  - 2015 State Ways and Means Chair
  - 2008 State Hospitality Chair
- Women's Council of REALTORS® Solano
  - Awarded 2014 REALTOR® of the Year
  - 2015, 2008 Local Network President

### NORTHERN SOLANO COUNTY ASSOCIATION OF REALTORS® (NSCAR)

2007 - present

- NSCAR Charitable Foundation & Housing American Families
    - Director 2019, 2018
    - President 2015, 2014, 2013
  - NSCAR Committees
    - Professional Standards 2022
    - Grievance Chair 2021, 2020, 2019, 2018, 2017
    - Education Chair 2008, 2007
  - NSCAR Board of Directors
    - President 2012
    - Director 2013, 2012, 2011
- Awarded NSCAR 2008 REALTOR® of the Year

## DESIGNATIONS

- **AHWD.** At Home with Diversity
- **CAR Distressed Properties.** Short Sales, Foreclosures & Lender REOs
- **CDPE.** Certified Distressed Property Expert
- **GRI.** Graduate Real Estate Institute
- **HAFSA Specialist.** Home Affordable Foreclosure Alternatives
- **PMN.** Performance Management Network
- **SRES.** Senior Real Estate Specialist

## MY OBJECTIVES

"Your success is my reward. Serving your best interests by listening, providing industry expertise and counseling is what gets the job done. With my skills as a mediator, skilled negotiator and facilitator combined with your strategy to achieve results - 'Together We Can!' buy or sell your home."

## SPECIALTIES

Residential Single-Family Homes  
Short Sales  
Foreclosures  
Distressed Properties  
Probate and Estate  
Farms and Land  
First-Time Homebuyers  
Luxury Properties  
Investment Properties  
Condominiums

## COMMUNITY SERVICE

Charter Member, Soroptimist International of Central Solano County  
  
Youth Minister, Holy Spirit Church  
  
Eucharistic Minister to the Sick & Homebound, Holy Spirit Church

## CONTACT

Call/Text: 707 208 2557  
michelleperez@sellwithmichelle.com  
sellwithmichelle.com  
DRE #01317519

## CLIENT SUCCESS STORIES

Michelle helped my family find and close on a home in NorCal while we were still living in SoCal. She kept us informed, helped explain and expedite the entire process. And considering we couldn't go through the process in person, Michelle helped ease any doubts and fears during the process. So thankful for her and would highly recommend her!

**TIFFANY T.  
2021 OUT-OF-TOWN BUYER**



**Gregory W.  
2021 Client Buyer**



**Rosette & Thien Nguyen  
2021 Client Sellers**

## SPECIALTIES

- Residential Single-Family Homes
- Short Sales
- Foreclosures
- Distressed Properties
- Probate and Estate
- Farms and Land
- First-time Homebuyers
- Luxury Properties
- Investment Properties
- Condominiums
- Military Veterans
- Relocation

## CONTACT DETAILS

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### Website

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**Michelle Perez & Associates, RE/MAX Gold  
Helping real estate dreams take flight**